

2019 Global Graduate Programme – Business Development Track

We're committed to keeping our business ahead in the long-term, which is why we have a well-established programme to find the most talented of each year's graduates.

The 24-month Graduate Programme is built around three track options, to give graduates a deep understanding of the asset management industry. This engagement will include a comprehensive overview of the firm, built upon a job rotation plan between different departments, punctuated by dedicated learning modules; giving you privileged access to company insights and people.

Start your development journey with us, to make a difference to the next generation of investment and business professionals. You will face new opportunities and challenges, you will work on state of the art projects in a journey that will make you experience your potential and achieve new skills while living in an inclusive and energetic company culture.

Business Development Track

At Allianz Global Investors the Sales function ensures a client-centric business development strategy aimed at sustainable, profitable growth, and building first-class client relationships.

We work for many clients around the world - from pension funds, large and small, to blue chip multinationals, from charitable foundations to families, individuals and their advisers. Developing a detailed appreciation of each client is the essential first step in creating or implementing an investment strategy to help achieve their goals.

This track is the best choice if you want to learn how our client-centric business development strategy makes AllianzGI unique.

As a Business Development Graduate you will gain deep insight into Allianz Global Investors' value chain, as well as an understanding of the asset management business.

The track involves three to five job rotations, namely: Sales, Investment Function, Products, Business Functions (e.g. Risk Management, Operations, Finance). However, the main focus will be on Sales. After successfully completing the programme you will work in a business development or client-facing role.

With our extensive range of institutional and private clients you will encounter a broad variety of requirements, learning through experience. You will generate your own ideas for customised products and risk management strategies, and debate your recommendations and ideas with your colleagues.

An additional advantage is that the programme involves completing at least Level 1 of the Chartered Financial Analyst (CFA) curriculum.

If you want to discover more, please visit our page: <https://www.allianzgi.com/our-firm/career>

If you want to apply, please click here: <https://allianzgi.tal.net/vx/lang-en-GB/mobile-0/brand-2/xf-2fcb5b944136/candidate>